

# Shin-Etsu Handotai meets regulatory compliance deadline

## Overview

### Customer

A leading manufacturer of high-grade silicon wafers for the high tech industry

### Situation

- Urgent need to achieve compliance with International Financial Reporting Standards and Japanese Financial Instruments and Exchange law
- Microsoft Dynamics AX implementation running 12 months behind schedule with incumbent partner

### Solution

- Rescue Microsoft Dynamics AX project by ensuring successful go-live within 3 months
- Support the business on an ongoing basis

### Benefits

- Financial reporting compliance achieved on time
- Significant time savings
- Quicker financial reporting
- More accurate and accessible business intelligence
- Deep Microsoft expertise, on site
- Continuity of support for the future

Part way through the deployment of Microsoft Dynamics AX, the silicon wafer manufacturer Shin-Etsu Handotai realised that it might miss its time-critical go-live date. It brought in consultants from Integrrys Solutions to accelerate the project and ensure its compliance with a new finance reporting framework in time for the start of the next financial year.

## Situation

Shin-Etsu Handotai (SEH) Europe Limited was up against a tight deadline. A wholly owned subsidiary of a Japanese company, it urgently needed to complete the implementation of its new Microsoft Dynamics AX system to enable it to comply with the requirements of the International Financial Reporting Standards (IFRS) which were due to replace the UK Generally Accepted Accounting Practices (UK GAAP).

The silicon wafer manufacturer had appointed a Microsoft partner to implement the new enterprise software, but, after more than two years, the Microsoft Dynamics AX system was still not operational. "Nine months had elapsed since the original date we had planned



for our go-live," says Iain Walker, Senior Corporate Governance Director at SEH Europe. "When we got within three months of our final deadline for achieving IFRS compliance, and still didn't feel confident that the Microsoft Dynamics AX platform would go live on time, we knew we needed to gain some additional expertise."

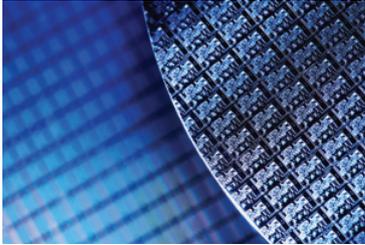
The incumbent partner was based in England, several hundred miles away from SEH Europe's manufacturing facilities and its headquarters in Livingston, Scotland. The organisation therefore decided to appoint an experienced local partner in Scotland to bring a deeper understanding of Microsoft Dynamics AX technology to its internal team and, as Walker says, "help the business over the finishing line."

Despite the challenges and delays it was experiencing, SEH Europe was confident it had made the right decision to migrate from its legacy system to Microsoft Dynamics AX. The system met the company's technical and regulatory requirements, while offering good integration with other Microsoft applications used within the business.



## Case Study: Shin-Etsu

### Solution



**“Integrlys consultants joined the business to work alongside internal employees”**

Following a recommendation from another IT supplier, SEH Europe appointed Integrlys Solutions and Integrlys consultants joined the business to work alongside internal employees. These Microsoft Dynamics AX specialists acted as an invaluable interface with the incumbent implementation partner, supported the in-house team and gave the whole project a new focus and momentum.

Working with teams throughout the business, the Integrlys consultants showed employees additional features to make the best use of the flexibility of the Microsoft Dynamics AX platform and to create the most appropriate processes and reports for SEH Europe. “We discovered that there are lots of ways that you can use Microsoft Dynamics AX depending on the needs of the business and preferences of users,” says Tam McClune, Senior Stores Supervisor at SEH Europe. “Integrlys organised workshops to show us different ways of doing things and helped us to decide on the best approach in areas such as quality management.”

Critically, Integrlys undertook all of the data migration over the Christmas period, enabling the Microsoft Dynamics AX platform to go live on schedule, just three months after Integrlys joined the project. “Without the commitment and skills of the Integrlys consultants, we wouldn’t have been able to migrate the data, at the time we needed to, and so wouldn’t have been able to go live on 1st January, in time for the new accounting period,” says Walker.

For the six months following go-live, SEH Europe retained the services of Integrlys. The Integrlys consultants helped to bed in the system, assisted with user training and resolved any issues that users encountered. They acted as an intermediary and helped to further refine the system configuration in order to meet financial reporting requirements. For example, by clarifying customer requirements they were able to identify areas for improvement in the balance sheet, stock value reports and fixed asset accounting.

SEH Europe was so impressed with the ability, expertise, availability and flexibility of the Integrlys consultants that it cancelled its support contract with its original partner and appointed Integrlys instead. Now, Integrlys assists the business on an ongoing basis, helping to manage and optimise the Microsoft Dynamics AX platform, as required. “We have become very familiar with the system and don’t need much hands-on support, but if we do have a question, Integrlys is there when we need them,” Walker says.



### Benefits

**“Integrlys played a key role in enabling us to achieve our critical go-live date. We went live on time and now have a dependable, flexible system that enables IFRS reporting [...]”**

Charlie Stelmaszuk,  
Financial Controller,  
SEH Europe.

**“There is no substitute for face-to-face communications in complex IT deployments. Having Integrlys consultants physically on site was incredibly beneficial.”**

Iain Walker,  
Senior Corporate  
Governance Director,  
SEH Europe

#### ***Financial compliance achieved, on time***

Without doubt, the appointment of Integrlys was of pivotal importance in enabling SEH Europe to get up and running with an IFRS compliant business system, on schedule, in readiness for the new financial year. “Integrlys played a key role in enabling us to achieve our critical go-live date,” says Charlie Stelmaszuk, Financial Controller at SEH Europe. “We went live on time and now have a dependable, flexible system that enables IFRS reporting and compliance with the Japanese Financial Instruments and exchange law (commonly referred to as JSOX, the Japanese equivalent of the US Sarbanes Oxley Act) financial risk management requirements.”

#### ***Significant time savings***

The use of Microsoft Dynamics AX functionality, and its integration with other Microsoft products, is delivering significant time savings right across the business. In the finance department, the time required to reconcile transactional data has been reduced from 2–3 hours to 2–3 minutes, while processing the payroll now takes 10–15 minutes rather than 6–7 hours. In addition, the finance team, using Microsoft Dynamics AX features, has reduced the time required for fixed asset accounting by 40% each month and spends far fewer hours preparing reports for the company’s auditors, Ernst & Young. “The audit process is much, much simpler now,” says Richard Bell, Management Accountant at SEH Europe. “When Ernst & Young asks for data, we can deliver it without delay.”

#### ***Quicker financial reporting***

The reliability of the Microsoft Dynamics AX platform and the integrity of the financial data also means that SEH Europe can produce its month end accounts more quickly, saving a day of effort every month. Stelmaszuk explains, “With Integrlys’ support, SEH Europe now has a stable and supported business platform, and we are easily able to produce our month end accounts within three working days.”

#### ***More accurate and accessible business intelligence***

Now that Integrlys has corrected configuration errors and verified data tables, Microsoft Dynamics AX delivers trusted business data, every time, to any user, on demand. It is far easier for anyone in the company to access business intelligence to support decision making, as well as share data between departments and produce customised reports. SEH Europe can, for example, manage and prepare budgets more effectively and create reports for monthly VAT reporting, without the risk of data inconsistencies.

#### ***Deep Microsoft expertise, on site***

Employees at SEH Europe have built positive working relationships with the Integrlys consultants and appreciate their willingness to share their deep knowledge of Microsoft Dynamics AX. In particular, the company recognises the value of working with a Microsoft partner in Scotland who can be on site whenever needed. “Modern technology allows people to have conference calls and do screen shares, but with the best will in the world, there is no substitute for face-to-face communications in complex IT deployments,” says Walker. “Having Integrlys consultants physically on site was incredibly beneficial.”

#### ***Continuity of support for the future***

Integrlys has provided a single point of contact over more than two years. The Integrlys consultants have also mostly stayed the same, and this stability contributes towards SEH Europe’s confidence for the future. “I would certainly recommend Integrlys,” says Walker in conclusion. “The company has always been extremely professional and provided a very high quality service. It is reassuring to know that when we want to upgrade or optimise our Microsoft Dynamics AX platform, Integrlys will be there to support us.”



### About Integrys Solutions

**Integrys is Scotland's most experienced provider of services for solutions based on Microsoft Dynamics AX technologies, including Microsoft Dynamics 365 for Finance & Operations. With our in-depth product knowledge and long experience of working with Scottish-based businesses, you can trust us to provide expert advice and hands-on support.**

Integrys is a fully certified Microsoft partner. We were the first organisation in Scotland to be accredited to deliver Microsoft Dynamics AX and can draw on the support of Microsoft's local team of solution specialists, whenever necessary, to achieve our customers' business goals.

Founded in 2002, we have been delivering solutions based on Microsoft Dynamics AX ever since the product was launched. We have extensive experience of working with manufacturing, distribution and project based companies.

Integrys is a privately-owned business based at the Eurocentral industry hub, between Glasgow and Edinburgh. From this convenient, central location on the M8 motorway, we can easily reach customers right across Scotland, providing a personal and responsive level of service.



#### Integrys clients include:

Caledonian Plywood Company  
Ingram Brothers  
James Fleming & Co Ltd  
Moorbrook Textiles Ltd  
Rosti Technical Plastics  
Semex  
Shin-Etsu Handotai Europe  
Tannoy  
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